PROCESS FLOW FOR PRODUCT REALIZATION

| Customers' RFQ |

Program Engineer is to fill in the Request for Cost Calculation (RCC),together with Customer Technical Product Document (TPD) and Request For Quote (RFQ) (RFQ)- Conduct a Technical Review with personnel from: PED (Process Engineering)
                                                                 MANU (Manufacturing)

| Technical review |

- CCE will base on the information provided by Program Engineer,using the RCC and RFQ, co-ordinate and perform the costing and lead-time parameters to meet the customers RFQ.The preparation lead-time parameters is to be discussed with personnel from: PMC (Material Planner)
                                                                 PPC (Production Planner)
                                                                 PUR (Purchasing)
                                                                 SUB (Sub-contracting)

| Cost control |

- The RCC is to be reverted to Program Engineer by the required date.

- Program Engineer upon receipt of RCC & Costing Sheet to generate official quotation to customers.

| Generate quotation |

- Program Engineer is to monitor the outcome of the quotation.

- Upon confirmation of orders from customers, Program Engineer will execute an Sales Order launch, prepare BOM & drawings.

| Order confirmation |

- Program Engineer shall gather relevant departments(PED/QA/PMC/PMD/PUR) for a Contract Review to highlight the following issues:
1. Special instructions from customers
2. Additional requirements from customers
3. Coordinating instructions
4. Determine delivery dues

| Project launch briefing |

- Process Engineer will receive the following:
1.TPDs etc. dwg
2.BOM
3.Additional information as updated from customers stated in the RCC
- Process Engineer will input material codes and define MOM into the ERP System.
- Document control all BOM/Drawings.

| Define methods of manufacture (MOM) |

- PMC to issue Work Orders & raise Purchase Requisites accordingly.
- DCC to distribute controlled drawings.
- Any engineering changes shall be handled according to ECN procedure.
- DMR for any non-conformance found during work-in-process.

| Order fulfilment |

- Customer's complaints shall be handled according to RMA procedure.

| Delivery and feedback from customer |